

Broker/ Agent: _____

PROJECTED PREMIUM GENERATION AND COMMISSION - YEAR _____

Statement 1

	PARTICULARS	MONTH 1	MONTH 2	MONTH 3	MONTH 4	MONTH 5	MONTH 6	MONTH 7	MONTH 8	MONTH 9	MONTH 10	MONTH 11	MONTH 12	TOTAL
	PREMIUM INTAKE													
1	Accident													
2	Liability													
3	Marine, Aviation & Transport													
4	Motor Vehicle													
5	Pecuniary Loss													
6	Property													
7	Ordinary Long-Term													
8	Sickness and Health													
9	Equity-Linked													
	TOTAL													
	COMMISSIONS (Indicate rate)													
1	Accident													
2	Liability													
3	Marine, Aviation & Transport													
4	Motor Vehicle													
5	Pecuniary Loss													
6	Property													
7	Ordinary Long-Term													
8	Sickness and Health													
9	Equity-Linked													
	TOTAL													
	NET PREMIUM													

Broker/ Agent: _____

PROJECTED EXPENSES - YEAR _____

Statement II

	PARTICULARS	MONTH 1	MONTH 2	MONTH 3	MONTH 4	MONTH 5	MONTH 6	MONTH 7	MONTH 8	MONTH 9	MONTH 10	MONTH 11	MONTH 12	TOTAL
1	Salaries & Wages													
2	Directors' Fees													
3	Rental - Office Premises													
4	Automobile & Travel Expenses													
5	Entertainment													
6	Office & General (including Postage/Telegrams)													
7	Pension Contribution													
8	Donations													
9	Audit Fees													
10	Legal Fees													
11	Equipment Purchased/Rented													
12	Insurance													
13	Printing & Stationery													
14	Telephone													
15	Light & Water													
16	National Housing Trust													
17	National Insurance Scheme													
18	Other Employee Benefits													
19	Overseas Travel													
20	Advertising													
21	Newspapers, Periodicals & Books													
22	Registration Fees													
23	Bank Charges													
24	Depreciation													
25	Taxation													
26	Other Expenditure													
	TOTAL													
	TOTAL excluding depreciation													

Broker/ Agent: _____

PROJECTION OF CASH FLOW - YEAR _____

Statement III

PARTICULARS		MONTH 1	MONTH 2	MONTH 3	MONTH 4	MONTH 5	MONTH 6	MONTH 7	MONTH 8	MONTH 9	MONTH 10	MONTH 11	MONTH 12
<u>CASH FLOW</u>													
1	Commissions [Statement 1]												
2	Investment Income												
3	Other												
4	Total Income [1 to 3]												
5	Less: Total Expenses [Statement II]												
6	Surplus /(Deficit) [4-5]												
7	Surplus/ (Deficit) B/F [Item 8]												
8	Total Surplus/ (Deficit) C/F [(6 + 7)]												
9	Net Premium [Statement I]												
10	Balance B/F [Item 13]												
11	Total C/F [9+ 10]												
12	Less: Premium paid to insurers, brokers, etc.												
13	Balance C/F [11-12]												
14	Excess/Deficit [Cash Balance [13 + 8]]												