

PROJECTED INCOME GENERATION AND EXPENSES

| | | YEAR 1 | YEAR 2 | YEAR 3 |
|----|---|-------------------|-------------------|-------------------|
| | PARTICULARS | | | |
| | <u>INCOME</u> | | | |
| 1 | Accident | | | |
| 2 | Liability | | | |
| 3 | Marine, Aviation & Transport | | | |
| 4 | Motor Vehicle | | | |
| 5 | Pecuniary Loss | | | |
| 6 | Property | | | |
| 7 | Ordinary Long-Term | | | |
| 8 | Sickness and Health | | | |
| 9 | Equity-Linked | | | |
| | TOTAL | | | |
| | | YEAR 1 | YEAR 2 | YEAR 3 |
| | <u>EXPENDITURE</u> | | | |
| 1 | Salaries & Wages | | | |
| 2 | Directors' Fees | | | |
| 3 | Rental - Office Premises | | | |
| 4 | Automobile & Travel Expenses | | | |
| 5 | Entertainment | | | |
| 6 | Office & General (including Postage/Telegrams) | | | |
| 7 | Pension Contribution | | | |
| 8 | Donations | | | |
| 9 | Audit Fees | | | |
| 10 | Legal Fees | | | |
| 11 | Equipment Purchased/Rented | | | |
| 12 | Insurance | | | |
| 13 | Printing & Stationery | | | |
| 14 | Telephone | | | |
| 15 | Light & Water | | | |
| 16 | National Housing Trust | | | |
| 17 | National Insurance Scheme | | | |
| 18 | Other Employee Benefits | | | |
| 19 | Overseas Travel | | | |
| 20 | Advertising | | | |
| 21 | Newspapers, Periodicals & Books | | | |
| 22 | Registration Fees | | | |
| 23 | Bank Charges | | | |
| 24 | Depreciation | | | |
| 25 | Taxation | | | |
| 26 | Other Expenditure | | | |
| | TOTAL | | | |
| | TOTAL (excluding depreciation) | | | |

INSURANCE CONSULTANT:.....
PROJECTION OF CASH FLOW

Statement 2

| PARTICULARS | | YEAR 1 | YEAR 2 | YEAR 3 |
|-------------------------|---|-------------------|-------------------|-------------------|
| <u>CASH FLOW</u> | | | | |
| 1 | Income from consultancy [Statement 1] | | | |
| 2 | Investment Income | | | |
| 3 | Other | | | |
| 4 | Total Income [1 to 3] | | | |
| 5 | Less: Total Expenses* [Statement I] | | | |
| 6 | Surplus /(Deficit) [4-5] | | | |
| 7 | Surplus/ (Deficit) B/F [Item 8] | | | |
| 8 | Total Surplus/ (Deficit) C/F [(6 + 7)] | | | |

* Excluding depreciation